Running and owning a business are hard work. Most business owners find themselves too absorbed in the business to work on the longer term problems like planning for their succession. In this Best Practices event, learn how to begin documenting your family’s succession plan. You will leave this session understanding:

- The business sale and why it belongs in every family’s succession planning
- Learn why entrepreneurial families may need to sell, but not capitulate
- Why financial planning is so important in succession planning
- Roles and responsibilities of your advisory team
- How to avoid common mistakes.

Registration is required: [http://wfbf.uwosh.edu/Assets/programs_registration.php](http://wfbf.uwosh.edu/Assets/programs_registration.php)

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